

## Prerequisites of Study – Global Sales and Marketing Master

Surname, Name

Bachelor Programme

Grade Point average

Completed **Master's** (Mag./DI) or **Bachelor's degree** (180 ECTS) with:

Prerequisites	ECTS	Course title	ECTS	h/week	University
English	min. 10 ECTS *				
Strategy/Marketing and/or Sales	8 ECTS				
Finance/Controlling/General Management	12 ECTS				
Law	2 ECTS				
Information Technology	4 ECTS				
Cross-Cultural Management	5 ECTS				

**\* or 87 Points TOEFL or 6.5 IELTS or Cambridge Certificate Level "C1"**

Please fill in the table above with **your course equivalence** to the prerequisites of study with ECTS. You have to add the transcripts of records to prove the accuracy of your statement.

In case you miss a few ECTS, please make sure to **catch them up before study start** or until the end of the 1<sup>st</sup> semester.