

Prerequisites of Study

Global Sales and Marketing Master's Degree

University of Applied Sciences, School of Management

Last name: _____ Name: _____

Prerequisites	ECTS*	Course title	ECTS	h/week	University
English lessons or 87 Points TOEFL or 6.5 IELTS or Cambridge Certificate Level C1	min. 10 ECTS				
Strategy/Marketing and/or Sales	min.8 ECTS				
Finance/Controlling/ Accounting/ Corporate Management/ Business Administration/ Organisational studies	min.12 ECTS				
Business Law	min. 2 ECTS				
Information Technology	min. 4 ECTS				

*If European Credit Transfer System (ECTS) credits are not available in your country, use your local credits and include a short description of your credit system below (incl. total credits of bachelor's degree, etc.). 1 ECTS = 25 hours of work

Please fill in the table above **your course equivalence** to the prerequisites of study with ECTS. You have to add the transcripts of records to prove the accuracy of your statement.

In case you miss a few ECTS, please make sure to **catch them up before study start** or until the end of the 1st semester.